## SBIRT SCREENING, BRIEF INTERVENTION, and REFERRAL to TREATMENT at

1	1. RAISE THE SUBJECT	Is it OK if we talk about your substance use? Tell me about your						
N	2. PROVIDE FEEDBACK Your [alcohol/drug] use is above safe limits and I am concerned about how that affects your health.							
Ė	3. OFFER ADVICE	I would like you to consider cutting back on your	_use.					
R V E	4. ENHANCE MOTIVATION	<ul> <li>Use OARS* techniques to enhance internal motivation</li> <li>What are some of the pros and cons of your</li> <li>On a scale of 1-10, how ready are you to cut down?</li> </ul>	_ use?					
N E								
		KEY MOTIVATIONAL INTERVIEWING TECHNIQUES						

	OARS:	OPEN ENDED QUESTIONS			<b>A</b> FFIRMATIONS			REFLECTIONS			SUMMARIES				
	REDS: ROLL WITH RESISTANCE			<b>E</b> XPRESS	S EMPATHY		DEVELOP DISCREPANCY			<b>S</b> UPPORT SELF-EFFICACY					
	READINESS RULER														
Г	NOT NOW	0	1	2	3	4	5	6	7	8	9	10	Now.		
													NOW		

